From: Sales <sales@rialtas.co.uk>
Sent: 15 October 2021 11:04
To: Town Clerk <info@wem.gov.uk>
Subject: RE: RBS

Dear Penny

The fee for multi 5 user licence for Omega is £395 plus VAT (single £270)

With regards to training we are offering 1 to 1 at £200 plus VAT and is a 3.5 hour session, or on our website there are dates for groups training and the fee is £185 plus VAT. All sessions are held on line using Microsoft Teams.

Please let me know which you would prefer and then we can look at the dates if you want 1 to 1.

Kind regards Caroline

Year End Accountancy Closedown 2022
We have taken the decision that all of our Year End closedowns will continue to be carried out remotely. It is one of the new ways of working that has come about through Covid. Obviously, this is also a saving for councils as there will not be mileage or accommodation costs incurred. Furthermore, the reduction in travel will significantly reduce the CO_2 impact of this service.

If you are a new user and would like to know more about this service, please do not hesitate to contact us.

Year End Loyalty Scheme
Many of our clients book this service every year and therefore we want to offer a loyalty discount for this. So, for those Councils who are prepared to commit to a three year term for the year end service you will receive the following:
• Preferential Year End Date - you will be able to provide us with 5 dates (over three weeks)
• Receive 7% discount on the 2022 fee

If you wish to register for this, please email sales@rialtas.co.uk

Consultancy Price ONLINE Year End Closedown and Annual Return Preparation (per set of accounts) £600 per set of accounts for both Omega and Alpha (I&E)

(2021 price £560) Discounted price for 3 years £558

Clerks recommendation
- **That the Council approve the addition of the Rialtas software on the Project and Finance assistants Laptop**
- **That the Council approve 1 to 1 training on the Rialtas software for the Project and Finance Assistant**
- **That the Council approve the 3 year term for accounts closedown**